

Mr. Chenchao Liu
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Carolin Bischof (Head of Events)

German Startups Service & Event GmbH
Im Haus der Bundespressekonferenz
Schiffbauerdamm 40

To Whom It May Concern

Reference Letter for Mr. Chenchao Liu

Mr. Chenchao Liu participated in the 2019 InnoAlliance Germany China Innovation Competition organized by the German Startups Association and the International Technology Transfer in China. The German Startups Association regularly brings together more than 900 startups from various sectors and in all stages and over 50 corporate members and business angels. During the Semi-Finals in September 2019, Mr. Liu acted as a member of the jury besides 22 other high-ranking representatives from politics, academics and business.

As part of the competition, several German startups made their way to China to attend the Semi-Finals in the fields AI and Intelligence Manufacture, Environment Protection and Green Innovation, Biotechnology and Big Health and Smart Traffic and IT. The startups pitched their products and ideas in front of a crowd of investors and corporates, which resulted in three innovative startups winning the pitch-competition in each field.

As a Chinese entrepreneur based in Germany, Mr. Liu was a valuable jury member for assessing the differences in business development between Chinese and German companies. Mr. Liu's broad expertise in the health care sector enabled him to clearly demonstrate the potentials and risks for German medical technology companies to get involved in the Chinese market.

We highly recommend Mr. Liu as a jury member for similar events. With his specialist knowledge he gave valuable suggestions and feedback to participating entrepreneurs for their business development in China.

Sincerely,
Carolin Bischof (Head of Events)



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